



全漢企業股份有限公司
2022第三季經營績效法人說明會
FSP Technology Inc.
3Q 2022 Results Analyst Meeting

免責聲明

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公司概況 About Us

全漢企業股份有限公司

(FSP Group)

創立於**1993年4月**

(Established April, 1993)

西元**2002年**在**台灣股票上市**

(Listed on Taiwan Stock Exchange in 2002)

全球第十大交換式電源供應器廠商

(Position Worldwide Top 10 switching power supplier)

員工人數 全球約6,200名員工

(Employee Worldwide Over 6200 persons)





願景與使命

Vision & Mission

願景

成為全球綠色能源解決方案領導者，深入每個人的生活，為環境做出貢獻。

Vision

To be the global leading provider of green energy solutions , touch people's life, contribute to the better environment.

使命

以創新的服務和優質的產品，為客戶、員工與股東創造最大價值。

Mission

Providing the best value to customers, employees and shareholders by our innovative service and high quality products.





里程碑 FSP Product line Milestones

Joint Venture with QQE
Phase Into Industrial Charger



Merge Protek Power
Enlarge Medical Power Business



Establish New Energy
Solution BU
ESS (Energy Storage System)



New R&D Center



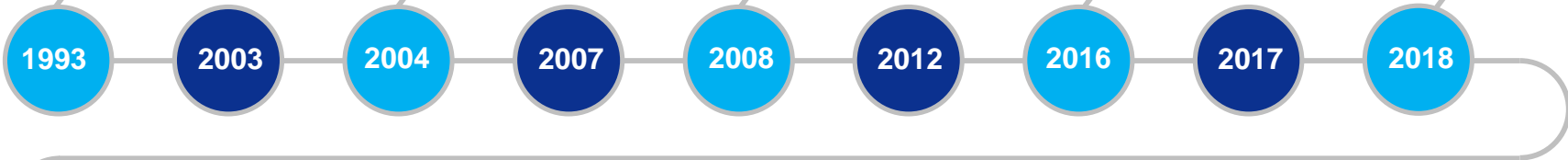
Enter the 5G
Power Market

FSP Technology establish
PC ATX initial and
co-design with Intel

Invested in 3Y Power Technology
Comprehensive Redundant
Product Lines

Joint Venture with Voltronic
Comprehensive UPS
Product Lines

Innovation Product
Smallest 65W NB Adapter



2021

2022



Energy Storage



Taiwan Manufacture Site



全方位能源解決方案供應商

Power Supply Total Solution Provider



5G PSU



Charger



DIN Rail



Retail Product



UPS



PV Inverter



Energy
Storage System



TV PSU



PC PSU



SSL



Medical PSU



IPC PSU



Redundant



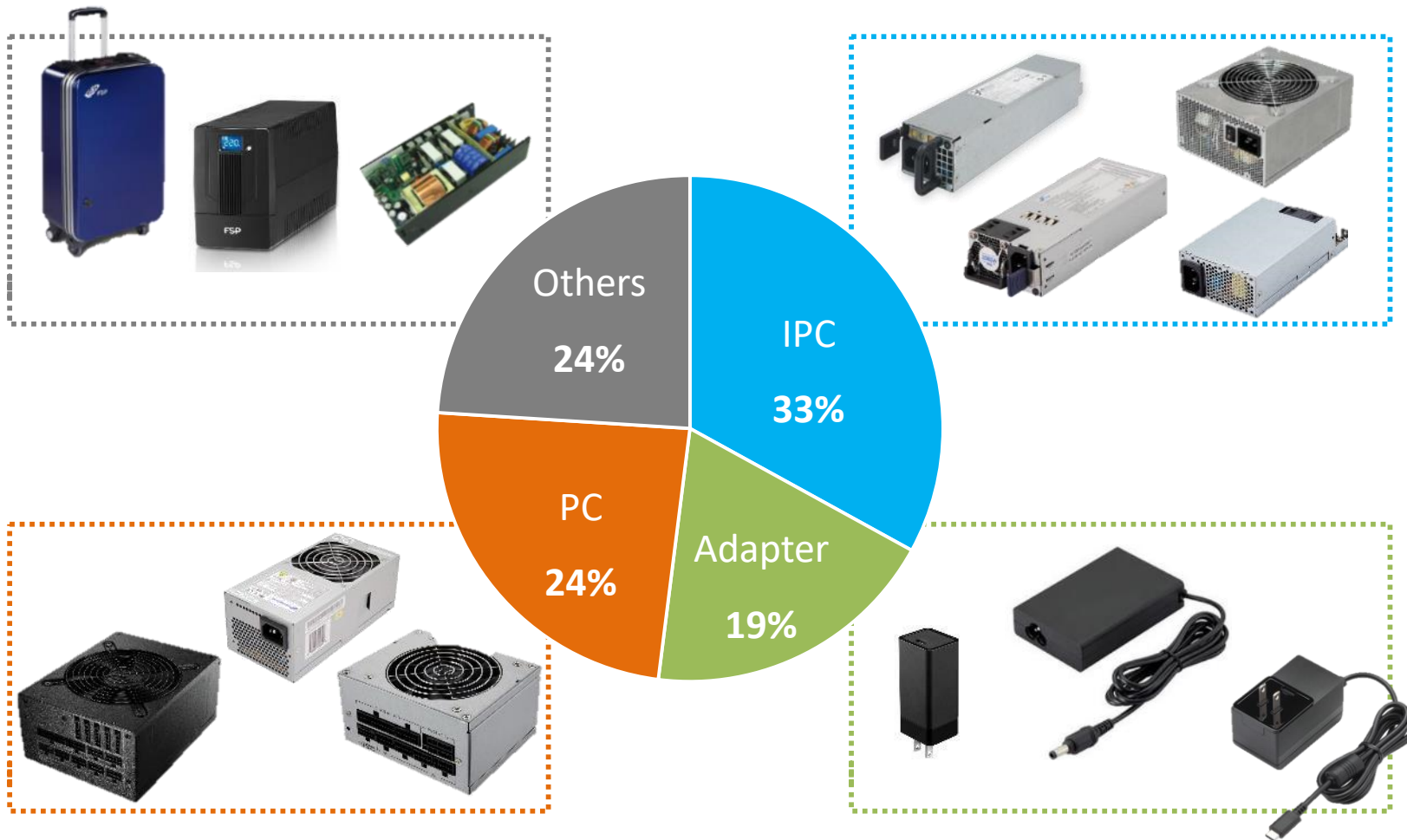
Open Frame



Adapter

營收分佈

Product Portion

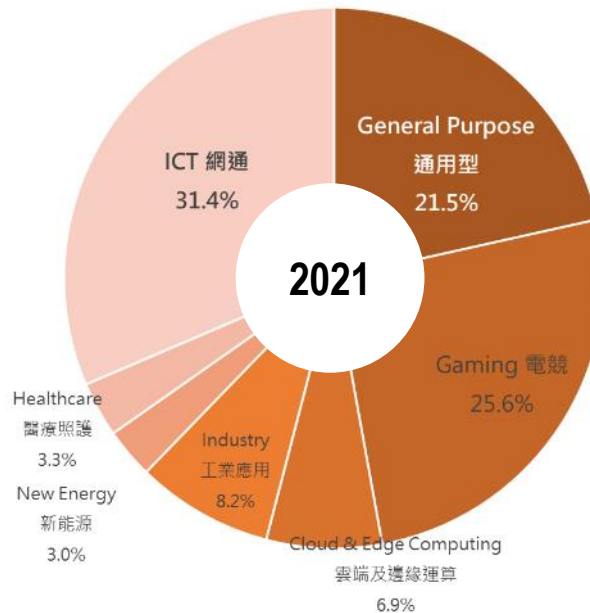


※ Others included Open frame, UPS, Energy management, PSU for Medical & TV applications

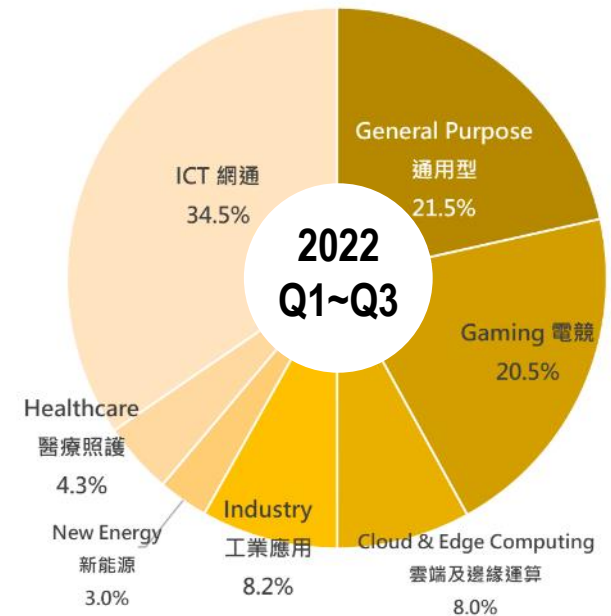
2020~2022 Q3 應用佔比 Application Percentage



營業收入淨額 (Net Sales revenue)
14,796,460 (新台幣仟元; NT\$ thousand)



營業收入淨額 (Net Sales revenue)
16,650,252 (新台幣仟元; NT\$ thousand)



營業收入淨額 (Net Sales revenue)
11,531,107 (新台幣仟元; NT\$ thousand)



合併綜合損益表

Consolidated Statements of Comprehensive Income

單位：新台幣仟元
Unit: NT\$ thousand

| | 2022/3rd | 2021/3rd | 2022/01/01 To 2022/09/30 | 2021/01/01 To 2021/09/30 | YoY |
|---|-----------|-----------|--------------------------------|--------------------------------|------|
| 營業收入淨額 (Net Sales revenue) | 4,047,899 | 4,374,467 | 11,531,107 | 12,524,159 | -8% |
| 營業毛利 (Gross profit from operations) | 647,979 | 680,827 | 1,759,800 | 1,812,839 | -3% |
| 營業淨利(損) (Net operating income (loss)) | 149,487 | 217,650 | 393,726 | 568,236 | -31% |
| 營業外收入及支出 (Non-operating income and expenses) | 258,519 | 137,260 | 420,813 | 182,596 | 130% |
| 稅前淨利(損) (Profit (loss) from continuing operations before tax) | 408,006 | 354,910 | 814,539 | 750,832 | 8% |
| 所得稅費用 (Tax expense) | 64,990 | 59,978 | 150,297 | 157,010 | -4% |
| 淨利歸屬於母公司業主 (Profit attributable to owners of parent) | 319,500 | 280,801 | 605,017 | 561,786 | 8% |
| 基本每股盈餘 (元) (Basic earnings per share) | 1.71 | 1.50 | 3.23 | 3.00 | 8% |

合併財務比率

Financial Ratio

| 財務比率(%) financial ratio | 2022/3rd | 2021/3rd | 2022/01/01 To 2022/09/30 | 2021/01/01 To 2021/09/30 |
|------------------------------------|----------|----------|--------------------------------|--------------------------------|
| 毛利率 (Gross margin) | 16 | 16 | 15 | 15 |
| 營業利益率 (Operation income margin) | 4 | 5 | 3 | 5 |
| 稅前淨利率 (Per-tax income margin) | 10 | 8 | 7 | 6 |
| 淨利率 (Profit Margin) | 8 | 7 | 6 | 5 |



合併業外收支細項

Non-Operating Profit Breakdown

單位：新台幣仟元
Unit: NT\$ thousand

| | 2022/3rd | 2021/3rd | 2022/01/01 To 2022/09/30 | 2021/01/01 To 2021/09/30 |
|--|----------|----------|--------------------------------|--------------------------------|
| 利息收入 (Interest revenue) | 5,550 | 5,064 | 15,733 | 17,880 |
| 股利收入 (Dividend revenue) | 126,328 | 122,513 | 126,383 | 122,513 |
| 政府補助款 (Government grants) | 6,040 | 5,586 | 27,446 | 29,856 |
| 外幣兌換(損)益淨額 (Foreign exchange (loss) gain) | 119,863 | (3,808) | 235,476 | (17,594) |
| 其他 (Others) | 738 | 7,905 | 15,775 | 29,941 |
| 合計 (Total) | 258,519 | 137,260 | 420,813 | 182,596 |



合併資產負債表

Consolidated Balance Sheet

單位：新台幣百萬元

Unit: NT\$ million

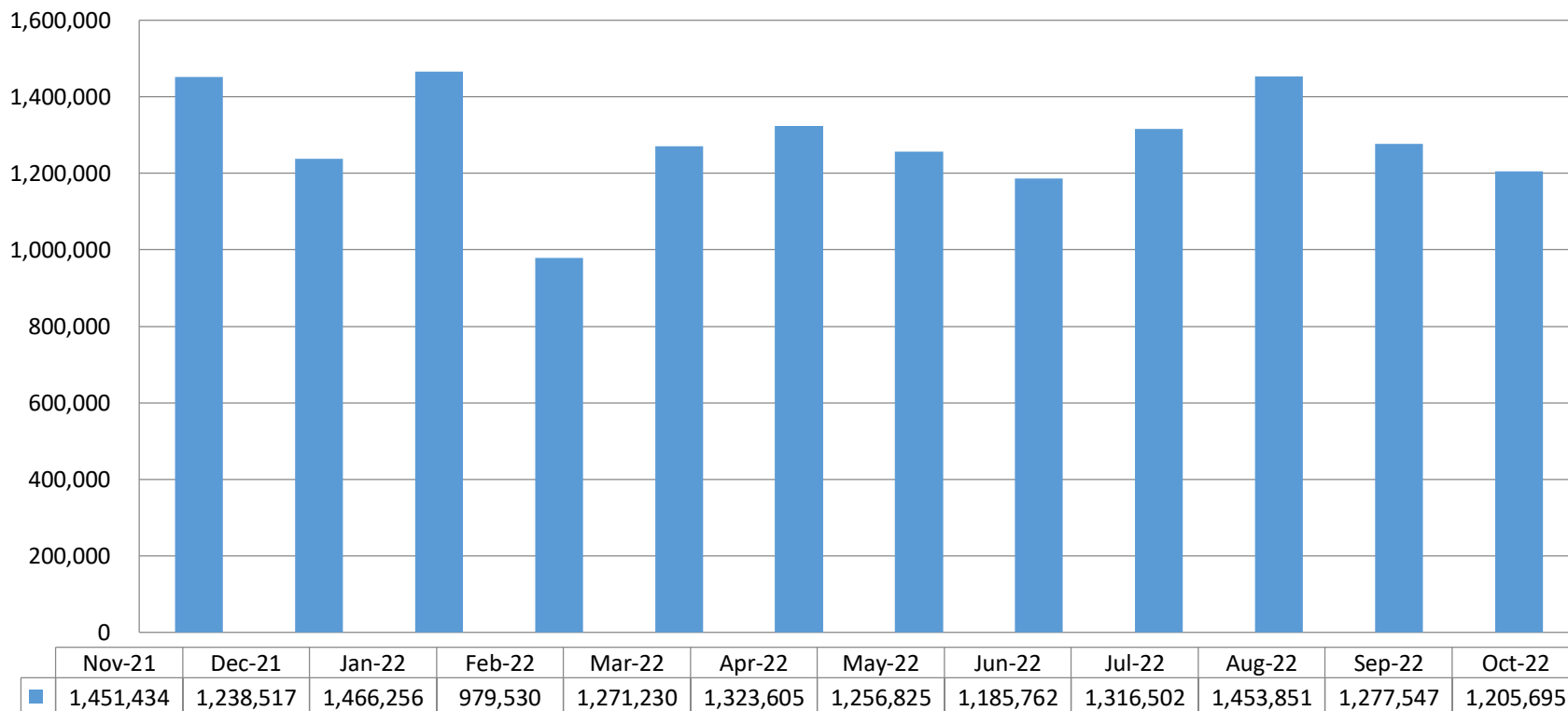
| | 2022/9/30 | 2021/9/30 |
|--|---------------|---------------|
| 現金及約當現金 (Cash and cash equivalents) | 3,280 | 2,249 |
| 應收帳款淨額 (Accounts receivable, net) | 3,611 | 3,992 |
| 存貨 (Current inventories) | 2,962 | 3,381 |
| 流動資產合計 (Total current assets) | 11,569 | 11,401 |
| 透過其他綜合損益按公允價值衡量之金融資產-非流動 (Non-current financial assets at fair value through other comprehensive income) | 6,008 | 7,589 |
| 不動產、廠房及設備 (Property, plant and equipment) | 1,506 | 1,531 |
| 非流動資產合計 (Total non-current assets) | 8,480 | 9,920 |
| 資產總計 (Total assets) | 20,049 | 21,321 |
| 應付帳款 (Accounts payable) | 4,213 | 5,134 |
| 流動負債合計 (Total current liabilities) | 6,384 | 6,853 |
| 非流動負債合計 (Total non-current liabilities) | 602 | 518 |
| 負債總計 (Total liabilities) | 6,986 | 7,371 |
| 股本 (Total capital stock) | 1,873 | 1,873 |
| 保留盈餘合計 (Total retained earnings) | 4,575 | 3,759 |
| 透過其他綜合損益按公允價值衡量之金融資產未實現評價損益 (Unrealised gains (losses) from financial assets measured at fair value through other comprehensive income) | 5,259 | 7,106 |
| 歸屬於母公司業主之權益合計 (Total equity attributable to owners of parent) | 12,676 | 13,626 |
| 權益總計 (Total equity) | 13,063 | 13,950 |
| 每股淨值(元) (Book Value Per Share) | 67.69 | 72.76 |

採用IFRSs後之月營業收入資訊

Monthly Net Sales revenue information after adopting IFRSs

營業收入淨額 (Net Sales revenue)

單位：新台幣仟元
Unit: NT\$ thousand



POWER
NEVER ENDS